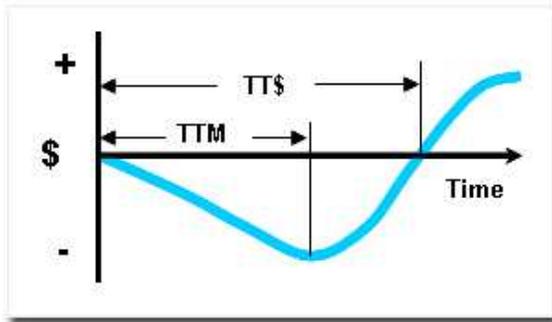


Mission & Vision

At Vaney Partners, L.L.C. our focus is maximizing client profitability by structuring complex development and implementation programs for speed and success.

The Time-to-Money Challenge

Achieving maximum profitability demands a holistic approach to strategy definition and implementation, simply reducing Time-to-Market is no longer good enough. In today's highly competitive environment you need to reduce Time-to-Money, the length of time it takes to achieve a net positive economic return, if you want to maximize profitability.



We work with management teams and investors to identify critical Time-to-Money constraints; to develop aggressive strategies to deal with those constraints; and to achieve rapid, successful execution.

To address these challenges we offer consulting, training & support services in the following areas:

Time-to-Money Planning	Concurrent Engineering
Program Management	Manufacturing Strategy
New Product Intro Planning	Operations Infrastructure
Critical Project Recovery	Product Improvement

Contact: Philippe Vaney, philvaney@gmail.com, 480.244.6147

Time-to-Money Planning

- Identify where key Time-to-Money constraints lie
- Develop implementation strategies that minimize risk
- Allocate resources more efficiently by targeting critical risks
- Increase investor and customer confidence effectively

Program Management

- Structure projects for speed & success
- Increase team alignment on objectives and knowledge sharing
- Develop aggressive yet realistic schedules
- Manage change and risk effectively

Concurrent Engineering

- Reduce development cycle time
- Execute complex development programs with confidence

New Product Introduction Planning

- Develop comprehensive NPI plans
- Reduce NPI cycle time and accelerate time-to-money
- Increase investor and customer confidence

Manufacturing & Outsourcing Strategy

- Select and manage suppliers with greater confidence
- Execute successful transitions into high volume manufacturing

Process Improvement

- Identify and proliferate best practices
- Set the stage for continuous improvement
- Implement processes and organizations that will scale

Product Improvement

- Define & implement ongoing defect/cost reduction programs
- Prioritize high ROI opportunities over low ROI activities

Operational Infrastructure

- Define the right organization & systems to support your products
- Enhance collaboration with partners, suppliers & customers



VANEYPARTNERS, L.L.C.
Accelerating Time-to-Money